



August 17, 2026

**PHILIPPINE DEALING & EXCHANGE CORP.**

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8751 Paseo de Roxas,  
Makati City 1226

Attention: **ATTY. SUZY CLAIRE R. SELLEZA**  
Head – Issuer Compliance and Disclosure Department  
Philippine Dealing & Exchange Corp.

Gentlemen:

Please be informed that the disclosure sent herewith was submitted by San Miguel Food and Beverage, Inc. to the Philippine Stock Exchange, Inc. on August 17, 2026.

Very truly yours,

  
**ALEXANDRA VICTORIA B. TRILLANA**  
Corporate Secretary and Compliance Officer



SAN MIGUEL  
CORPORATION

# 2026 1<sup>st</sup> SEMESTER RESULTS ANALYSTS' BRIEFING

August 17, 2026



SAN MIGUEL  
CORPORATION



SAN MIGUEL  
FOOD AND BEVERAGE, INC.



## | Executive summary

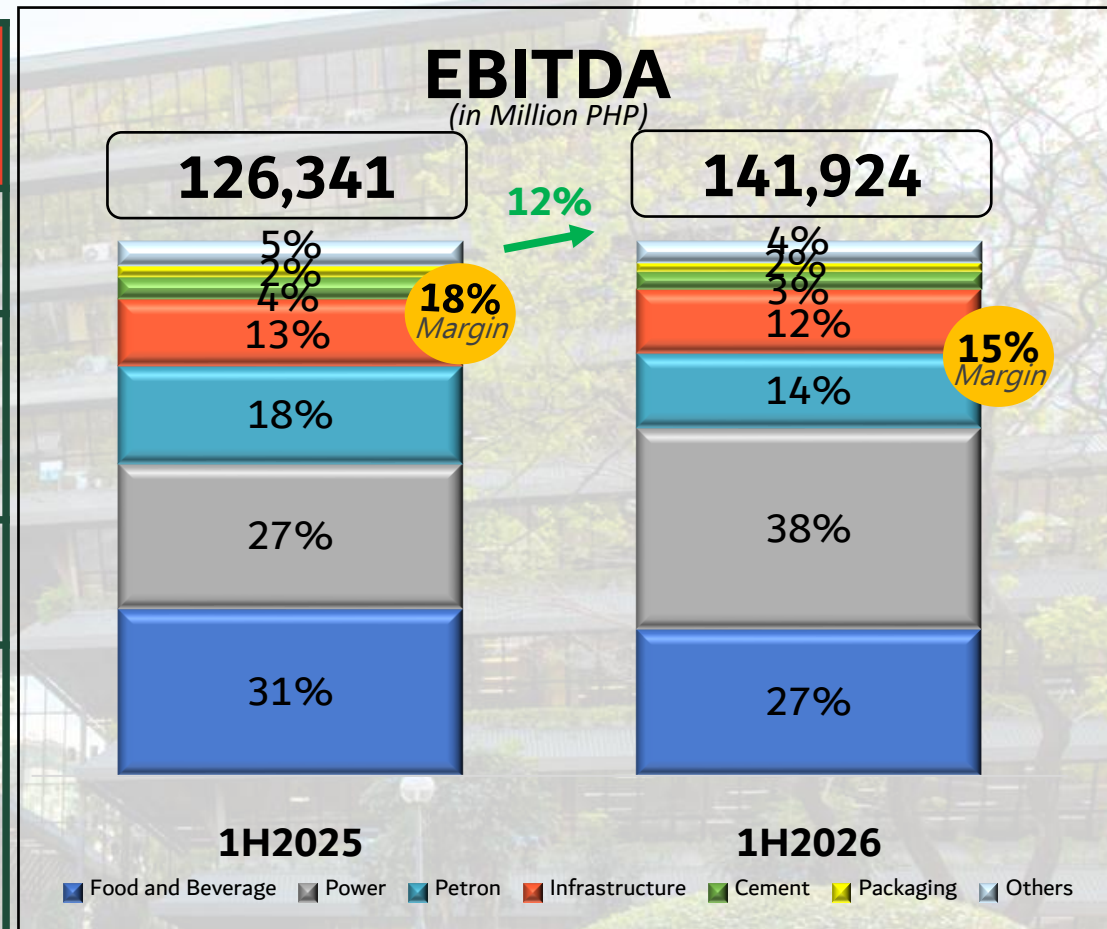
- » The first half of 2026 was marked by a more challenging Philippine operating environment, with GDP growth slowing to 2.3% in the second quarter and 2.6% for the first half, as weaker investment, softer household spending, elevated inflation, peso depreciation, and Middle East-related disruptions weighed on consumer sentiment and business confidence.
- » Within this challenging environment, SMC delivered resilient first-half results, with higher core net income and a 17% increase in operating income, driven by robust topline growth, steady domestic demand, and improved contributions from Energy, Food, Spirits, and Infrastructure.
- » SMC continued to advance its sustainability agenda in 1H 2026, moving from establishing key frameworks toward greater integration into business operations and decision-making. Key progress included advancing the Climate Risk Assessment, Net Zero Roadmap, and People Upliftment Framework, alongside the publication of the 2025 Sustainability Report. Flagship initiatives such as the Better Rivers Program continued to deliver measurable environmental and social outcomes, while stronger internal engagement and sustainability governance supported SMC's focus on long-term resilience, value creation, and sustainable growth.





# SMC core net income up 48%, reflecting strong underlying performance

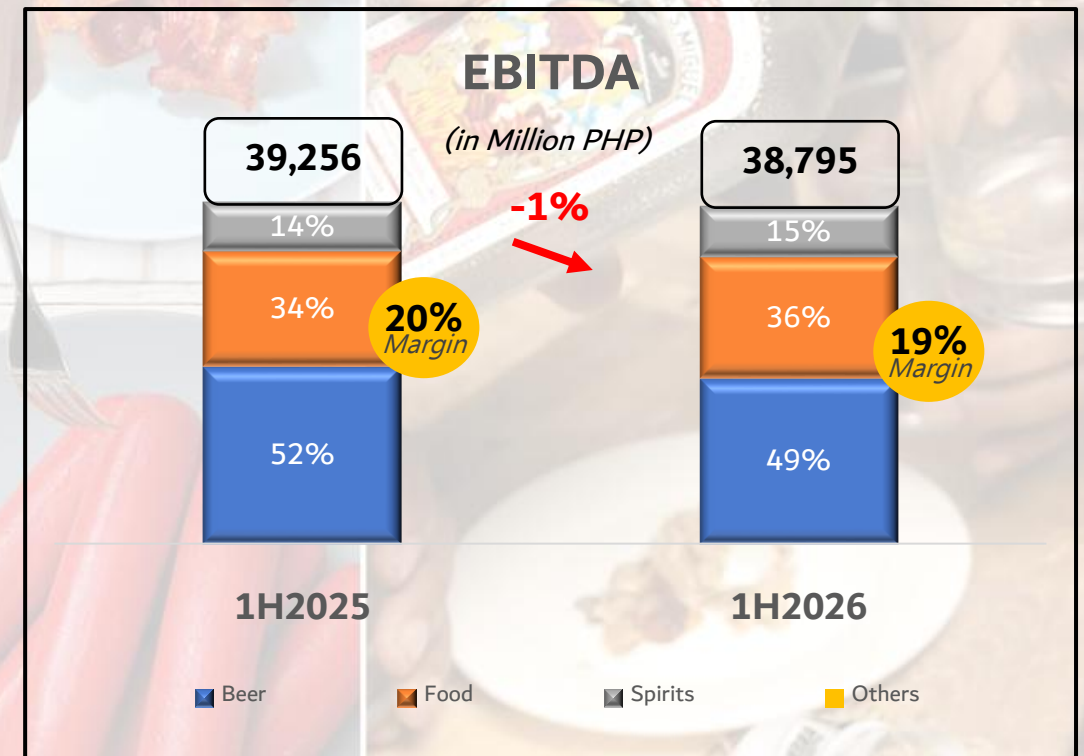
| (In Million Php)                      | 1H2026         | 1H2025  | %Change |
|---------------------------------------|----------------|---------|---------|
| Net Sales                             | <b>964,102</b> | 718,205 | 34%     |
| Income from Operations                | <b>102,289</b> | 87,658  | 17%     |
| Net Income                            | <b>37,674</b>  | 66,767  | (44%)   |
| Net Income<br>(Exc. FOREX & One-offs) | <b>54,170</b>  | 36,692  | 48%     |



Diversified portfolio demonstrates resiliency, cushioning 2Q headwinds and driving 1H consolidated operating income 17% higher

# SMFB's consolidated revenues grew 2% to P205.3 billion

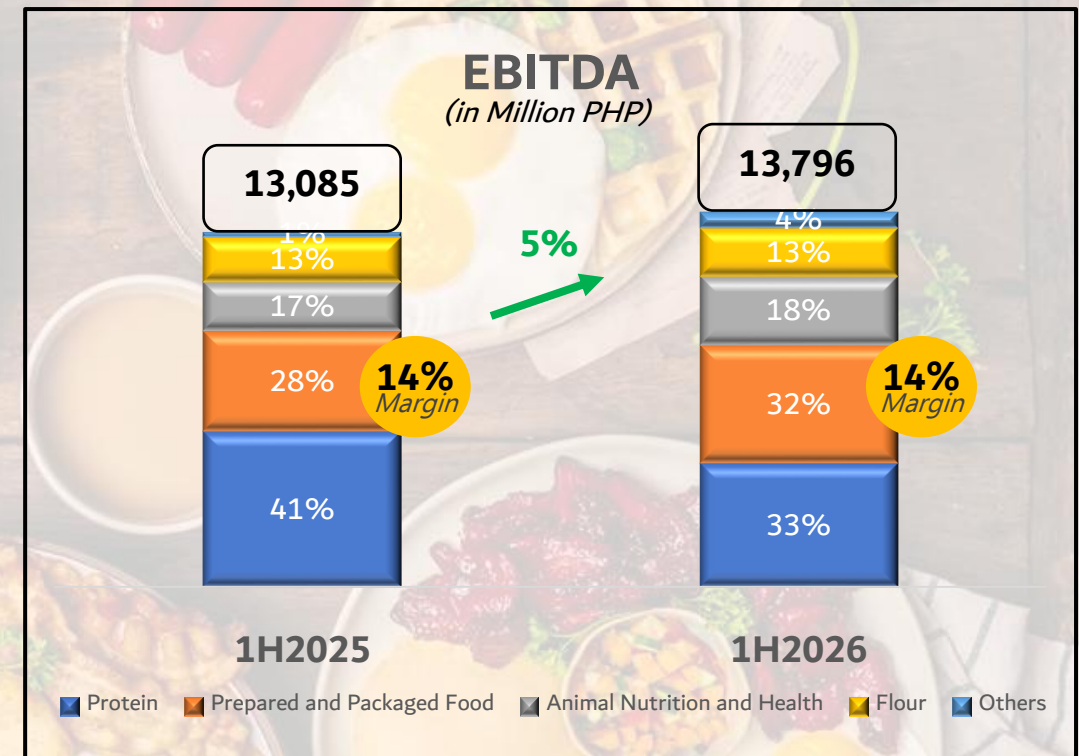
| (In Million Php)       | 1H2026         | 1H2025  | %Change |
|------------------------|----------------|---------|---------|
| Net Sales              | <b>205,254</b> | 201,200 | 2%      |
| Income from Operations | <b>28,811</b>  | 30,041  | (4%)    |
| Net Income             | <b>22,052</b>  | 22,964  | (4%)    |



Gross profit and margins held firm through high inflation and a weaker peso

**SMF grew revenues 5% to P99.3 billion and net income 8% to P6.4 billion**

| (In Million Php)       | 1H2026        | 1H2025 | %Change |
|------------------------|---------------|--------|---------|
| Net Sales              | <b>99,267</b> | 94,379 | 5%      |
| Income from Operations | <b>8,833</b>  | 8,648  | 2%      |
| Net Income             | <b>6,444</b>  | 5,994  | 8%      |

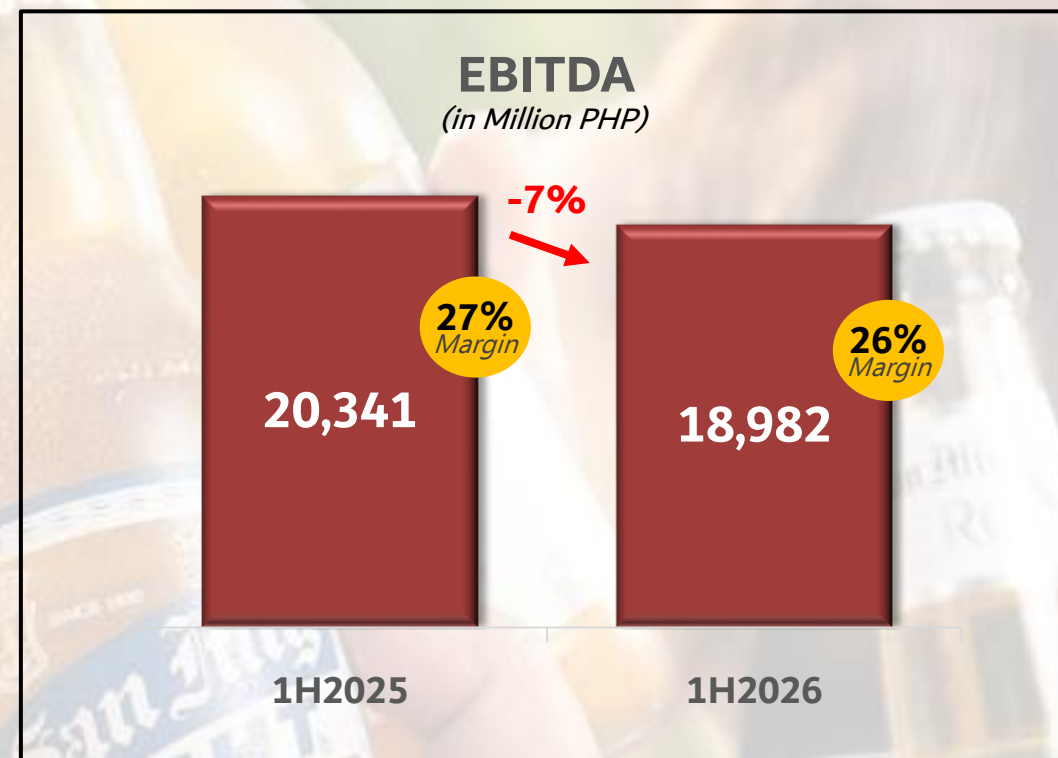


**Record Feeds volumes and sustained Prepared and Packaged Food growth more than offset lower Poultry prices**



## Pricing sustained SMB revenues at P73.7 billion

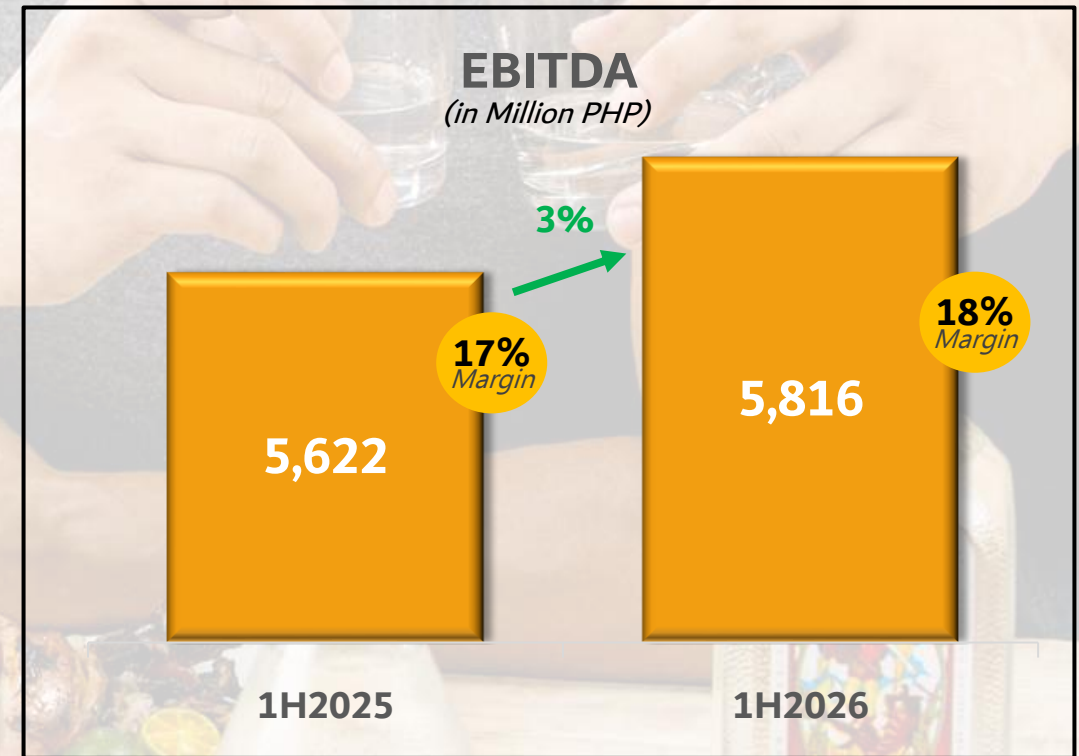
| (In Million Php)       | 1H2026        | 1H2025 | %Change |
|------------------------|---------------|--------|---------|
| Net Sales              | <b>73,654</b> | 74,588 | (1%)    |
| Income from Operations | <b>14,372</b> | 16,214 | (11%)   |
| Net Income             | <b>11,447</b> | 12,984 | (12%)   |



Domestic revenues held steady in a more cautious consumer environment, while the Middle East conflict affected exports

**GSMI grew operation income 8% to P5.4 billion and expanded margin to 18%**

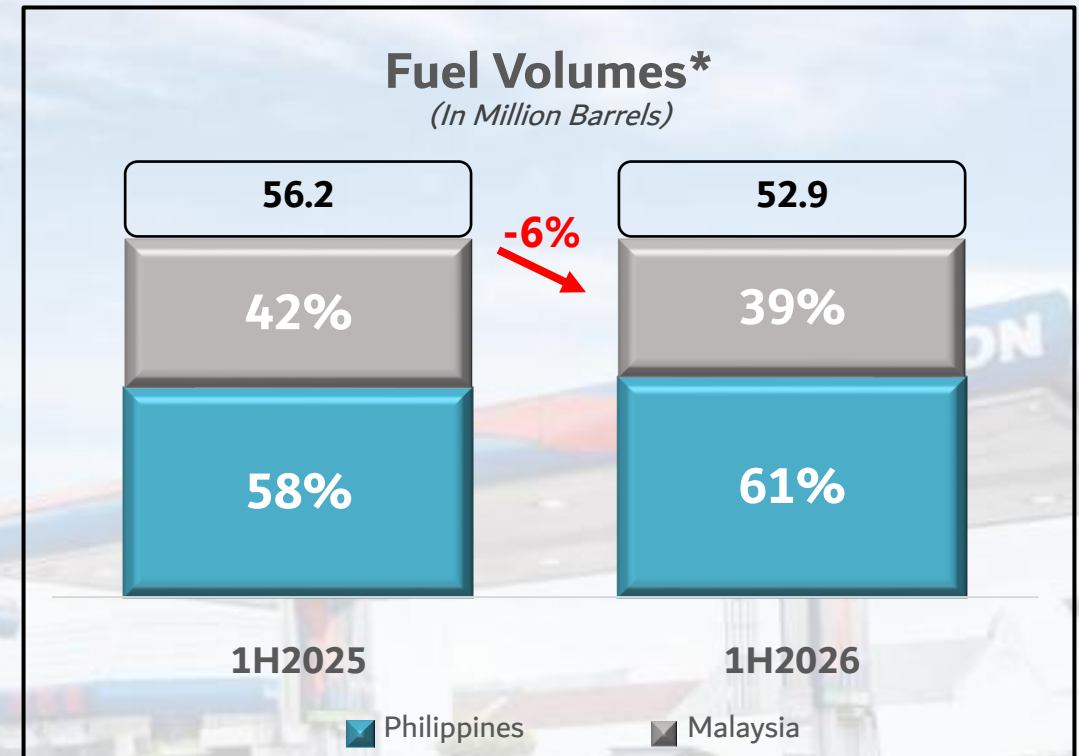
| (In Million Php)       | 1H2026        | 1H2025 | %Change |
|------------------------|---------------|--------|---------|
| Net Sales              | <b>32,335</b> | 32,235 | 0%      |
| Income from Operations | <b>5,360</b>  | 4,952  | 8%      |
| Net Income             | <b>4,381</b>  | 4,247  | 3%      |



**Pricing, lower material costs, and improved distillery efficiencies drove earnings higher**

# Petron posted P3.8 billion net income amid challenging first half

| (In Million Php)       | 1H2026         | 1H2025  | %Change |
|------------------------|----------------|---------|---------|
| Net Sales              | <b>605,891</b> | 386,395 | 57%     |
| Income from Operations | <b>12,640</b>  | 15,146  | (17%)   |
| EBITDA                 | <b>19,792</b>  | 23,057  | (14%)   |
| Net Income             | <b>3,811</b>   | 5,252   | (27%)   |



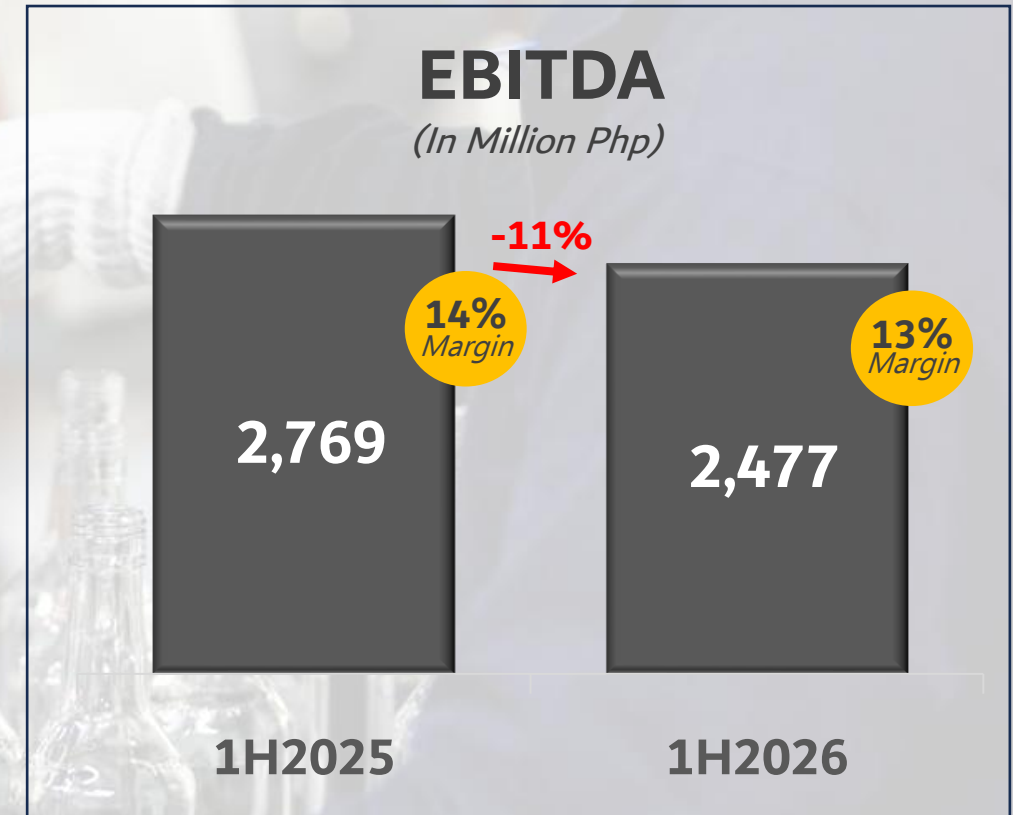
\*Excludes Singapore trading volumes

Consolidated volumes which includes trading grains, grew by 6% as it was supported by a notable 15% growth in domestic retail sales

# Packaging revenues held steady at P19.3 billion as strong international operations absorbed domestic demand softness



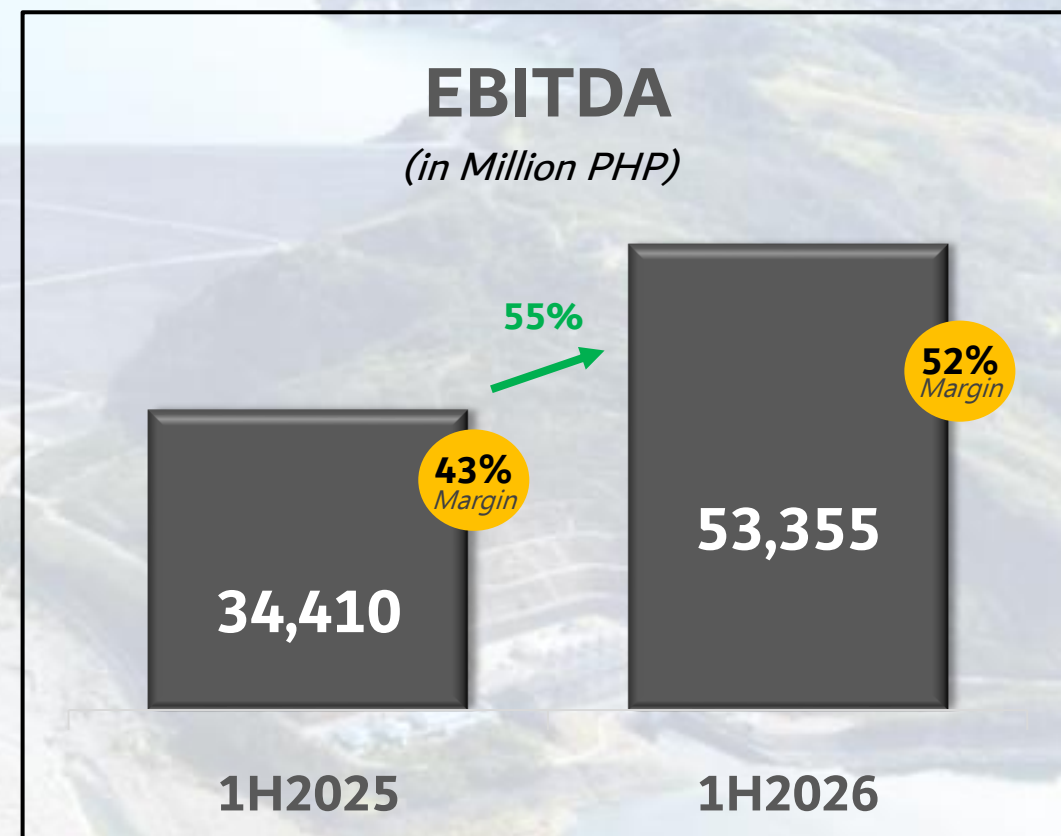
| (In Million Php)       | 1H2026        | 1H2025 | %Change |
|------------------------|---------------|--------|---------|
| Revenue                | <b>19,314</b> | 19,284 | 0%      |
| Income from Operations | <b>1,151</b>  | 1,592  | (28%)   |



Lower demand and higher input costs pressured earnings despite cost-saving initiatives

# SMGP's EBITDA surged 55% to P53.4 billion on the back of stronger revenues and improved contract terms

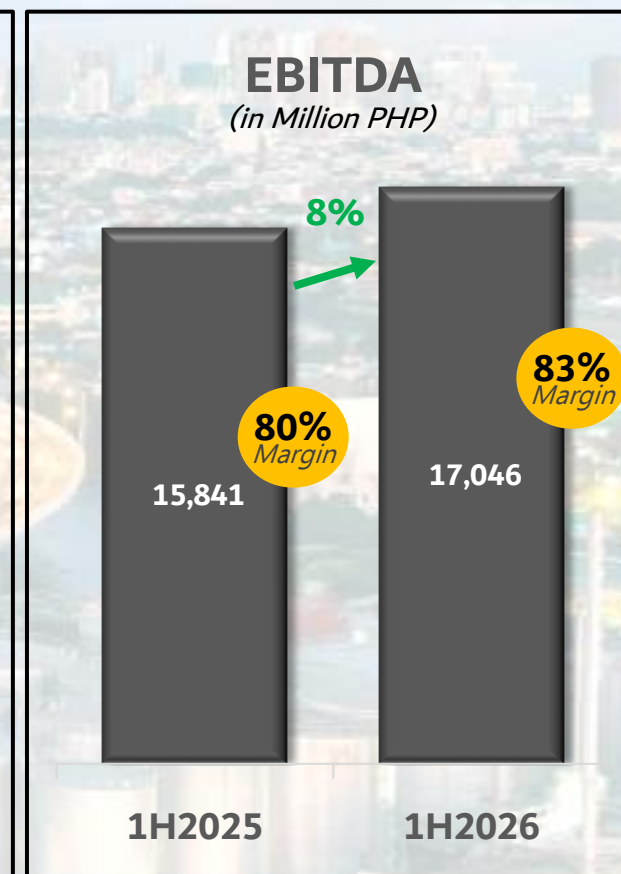
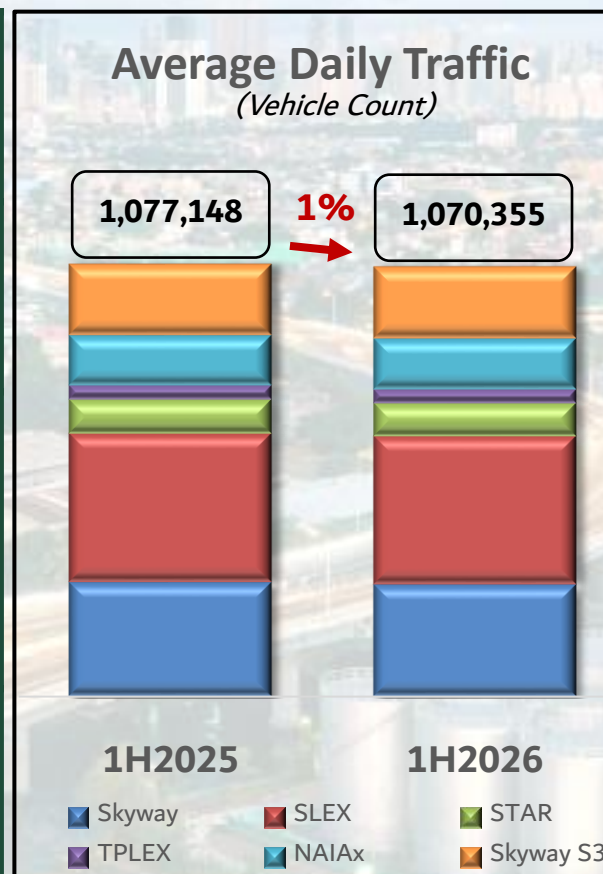
| (In Million Php)       | 1H2026         | 1H2025 | %Change |
|------------------------|----------------|--------|---------|
| Net Sales              | <b>101,856</b> | 80,147 | 27%     |
| Income from Operations | <b>41,968</b>  | 22,120 | 90%     |
| Net Income             | <b>32,151</b>  | 34,573 | (7%)    |



Improved margins on better contract terms and higher contributions from BESS led to the business' strong first half performance

# SMC Infrastructure earnings remained resilient, with revenues rising 3% YoY

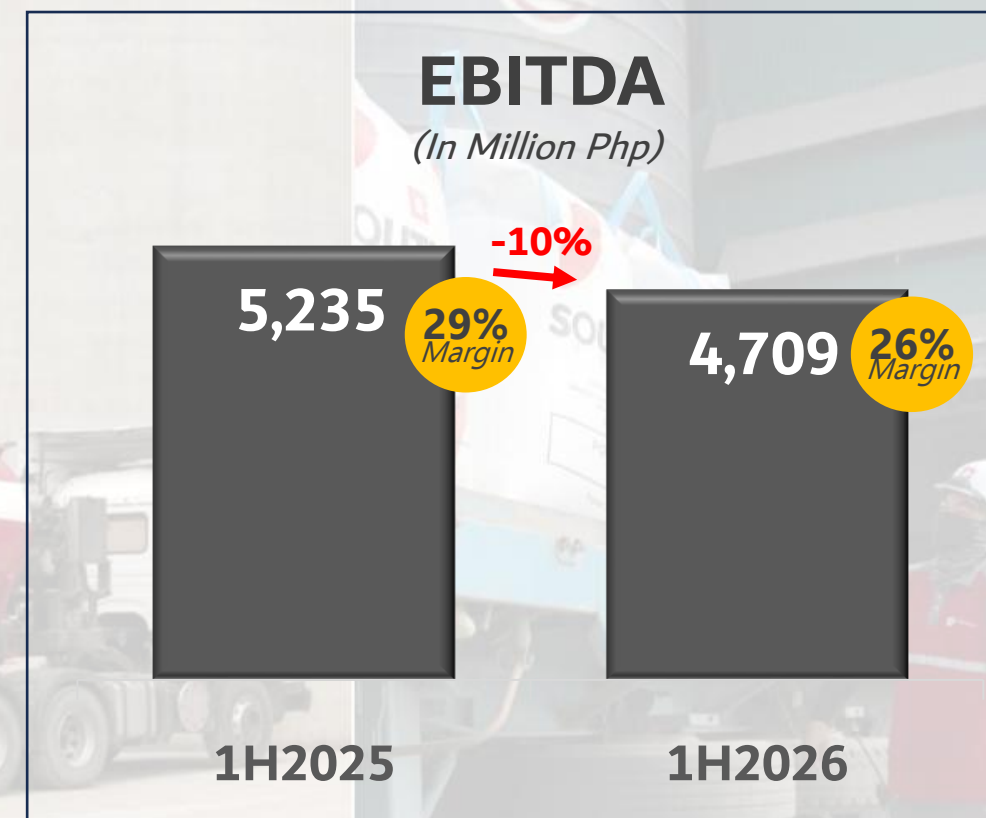
| (In Million Php)       | 1H2026        | 1H2025 | %Change |
|------------------------|---------------|--------|---------|
| Net Sales              | <b>20,522</b> | 19,857 | 3%      |
| Income from Operations | <b>11,124</b> | 11,142 | 0%      |
| Net Income             | <b>8,838</b>  | 6,838  | 29%     |



**EBITDA delivered solid 8% growth despite softer traffic amid elevated fuel prices**

# Cement revenues grew 2% as higher volumes offset pricing pressure amid intense market competition

| (In Million Php)       | 1H2026        | 1H2025 | %Change |
|------------------------|---------------|--------|---------|
| Net Sales              | <b>18,150</b> | 17,822 | 2%      |
| Income from Operations | <b>3,164</b>  | 3,493  | (9%)    |



Stronger market position cushioned weak demand, though Middle East-related cost pressures weighed on earnings

# SMC closed 2025 with a robust balance sheet, with total assets reaching P2.7 trillion



| <i>(In Billion Php)</i>   | June 30, 2026 | December 31, 2025 |
|---------------------------|---------------|-------------------|
| Cash                      | <b>454</b>    | 352               |
| Total Current Assets      | <b>1,083</b>  | 883               |
| Total Assets              | <b>2,996</b>  | 2,726             |
| Interest-bearing debt     | <b>1,798</b>  | 1,588             |
| Total Current Liabilities | <b>826</b>    | 715               |
| Total Liabilities         | <b>2,202</b>  | 1,979             |
| Total Equity              | <b>794</b>    | 747               |

# **SUSTAINABILITY UPDATE**

## **First Half 2026**



# SMC 2025 Sustainability at a Glance

## FINANCIAL CAPITAL

**P1,503 B+**  
Economic value generated

**P995 B+**  
Operating costs incl.  
payments to suppliers

**P58 B+**  
Employee wages and  
benefits

**P221 B+**  
Payments to  
government in taxes

**P153 B+**  
Payments to providers  
of capital

## BUILT CAPITAL

**5,710 MW**  
Power generation capacity across SMC facilities

**538 MW**  
Renewable energy  
capacity installed

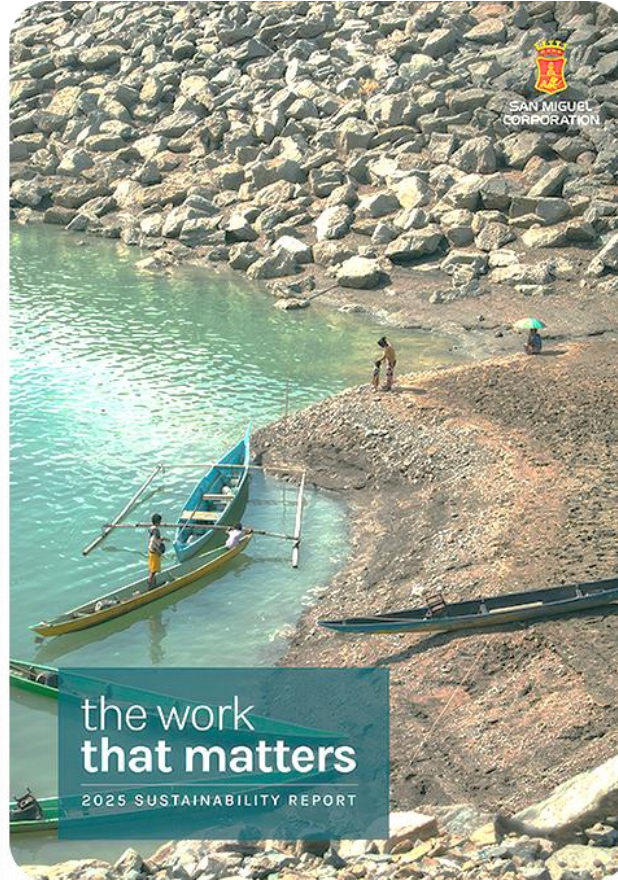
**229 KM**  
Expressway network  
supporting national  
connectivity

## SOCIAL & RELATIONSHIP CAPITAL

**200,000+**  
Individuals reached through volunteer programs

**65,415 hours**  
Contributed by 4,298  
employee volunteers

**6,642 members**  
Engaged through  
Better World  
community centers



## NATURAL CAPITAL

**8.14 Mn trees**  
Planted through reforestation programs

**58 B liters**  
Water saved since  
2017 through Water  
for All initiatives

**125%**  
Increase in number of  
bird species visiting  
SMAI's Biodiversity  
Offset Program (BOP)

**8.95 Mn MT**  
Silt and waste  
removed from Pasig  
and other major rivers

**36%**  
Increase in renewable  
energy use year on  
year

## HUMAN CAPITAL

**59,117**  
SMC's growing workforce, with 1,689 new jobs  
generated in 2025

## GOVERNANCE CAPITAL

**100%**  
Directors & officers who took corporate governance training

**282**  
Internationally  
recognized  
certifications

**199 Suppliers**  
Screened for ESG  
profile and  
performance

# Better Rivers Program: Advancing Climate Resilience

Waste & Silt collected

9,247,632 m<sup>3</sup>

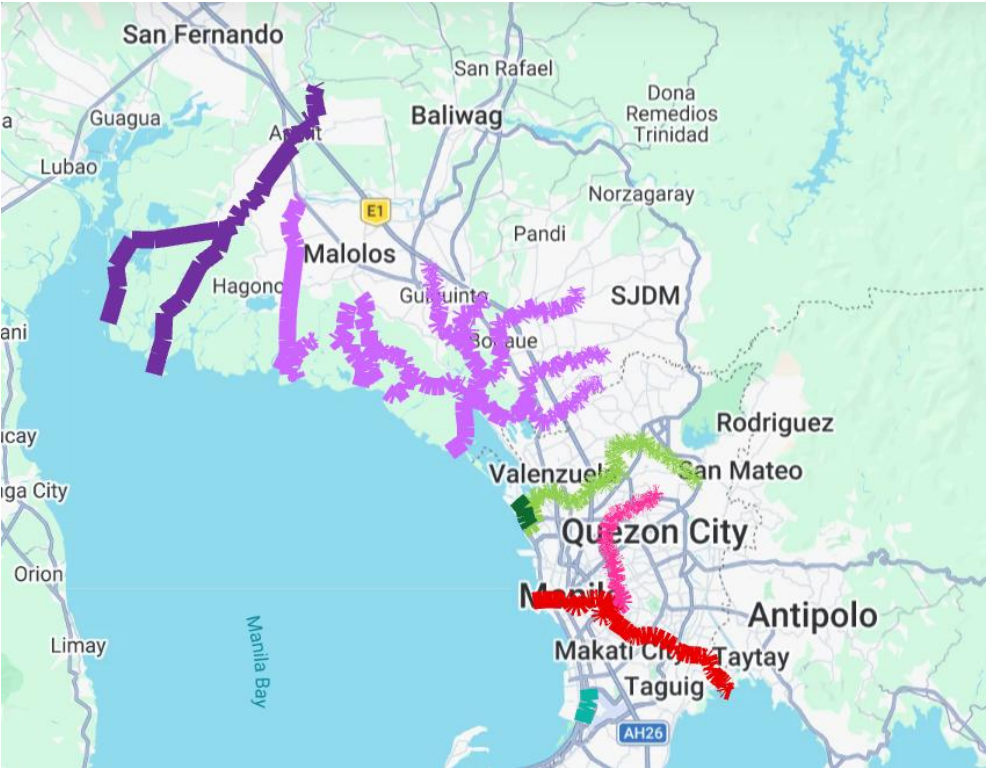
AS OF JUNE 28, 2026

Total distance covered

199.01 kilometers

AS OF JUNE 28, 2026

-  **Bulacan Rivers**
-  **Tullahan River**
-  **San Juan River**
-  **Pasig River**
-  **Navotas Channel Straightening**
-  **NAIA Rivers**
-  **Pampanga River**
-  **San Isidro River (San Pedro, Laguna)**
-  **Biñan River**



# Sustainability Recognitions



**3G Excellence in Sustainable Development Award and the 3G Community Development and Philanthropy Award.**



**Eagle Cement  
Green Leadership category:  
Waste Heat Recovery System  
Social Empowerment category:  
Wealth on Waste Program**

# Internal Culture & Awareness Development



Let's minimize our landfill waste  
by properly segregating our trash



COMPOSTING OF  
BIODEGRADABLE WASTE

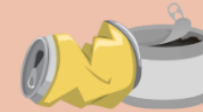
## RECYCLABLES - RED BINS



Glass bottles



Plastic bottles



Metal cans



## DRY PAPER - GREEN BINS



Office paper



Cardboard boxes



Scrap paper and receipts



Paper bags



## RESIDUALS - BLACK BINS



Food packaging



Disposable drink cups



Candy and snack wrappers



Disposable utensils



# 2026 Progress: Advancing Sustainability Goals

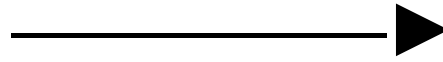
## FOUNDATION

Climate Risk Assessment

Net Zero Roadmap

Uplifting People

Sustainability Reporting



## INTEGRATION

- Evaluate individual facilities' resilience and develop mitigation plans relative to each one's physical climate risk assessment
- Integrate climate risk with ERM across the Group
- Embed ESG risk evaluation in major capex projects
- Advance hydro and solar projects of Global Power, CME plant construction for Petron and co-processing initiatives for Cement
- Push for intermediate targets for the sustainability goals in each business
- Track impact metrics of social projects
- Gearing up for IFRS S1 & S2 compliance

# 1H2026 Business Updates & Outlook

- » SMC's recent P30 billion preferred shares follow-on offering was 3.27x oversubscribed, reflecting strong investor confidence in the Group's long-term growth strategy and its continued investments in infrastructure and nation-building projects.
- » SMFB's capacity expansion is progressing across its Food and Beverage businesses. Key projects include GSMI's Lucena washing facility, commissioned in March, and its Cabuyao production line targeted for November; Beer's Lucanin Malt Terminal; and additional food manufacturing, feedmill, cold storage, and grain-handling capacities.
- » SMGP remains committed to its energy transition strategy through its Hydro and Solar projects, with plant development, construction, and solar panel importation currently in progress.
- » Key infrastructure projects continue to advance, with ongoing toll road construction and improvements, sustained progress on MRT-7 and MIA, and significant operational improvements and upgrades at NAIA to enhance capacity and passenger experience.
- » SMC's diversified portfolio, scale, and operational resilience continue to support stable performance amid a more challenging operating environment. With a disciplined approach to operations, capital allocation, and risk management, the Company remains well-positioned to pursue long-term growth opportunities while maintaining financial strength and adaptability across economic cycles.



# Q&A





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#### CORPORATE WEBSITES

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