



1H 2026 Results Briefing

#TechForGood



Meeting Reminders

- Please mute your microphones during the presentation.
- Questions will be entertained during the Q&A portion after the presentation. You may send your questions through the Zoom Chat feature.
- The session will be recorded.



Dennis Anthony Uy
CEO and Co-Founder



Grace Uy
President and Co-Founder



Robert Yu
Chief Finance Officer



Benjamin Azada
Chief Operations Officer



Atty. Laurice Esteban-Tuason
Corporate Compliance and
Data Protection Officer and
Corporate Sustainability
Officer

#TechForGood

Dennis Anthony Uy

CEO and Co-Founder





With our 12-megawatt facility certified Tier III by Uptime Institute and hosting our Converge Cloud, we can readily support **EO 119** and the nation's data sovereignty agenda by serving as a localized and secure 'sovereign cloud'.

On top of this, the Angeles Data Center has also been designated by the Department of Trade and Industry's Board of Investments (BOI) as a "strategic investment of national significance" and has been granted the **Green Lane Certification**.





84%

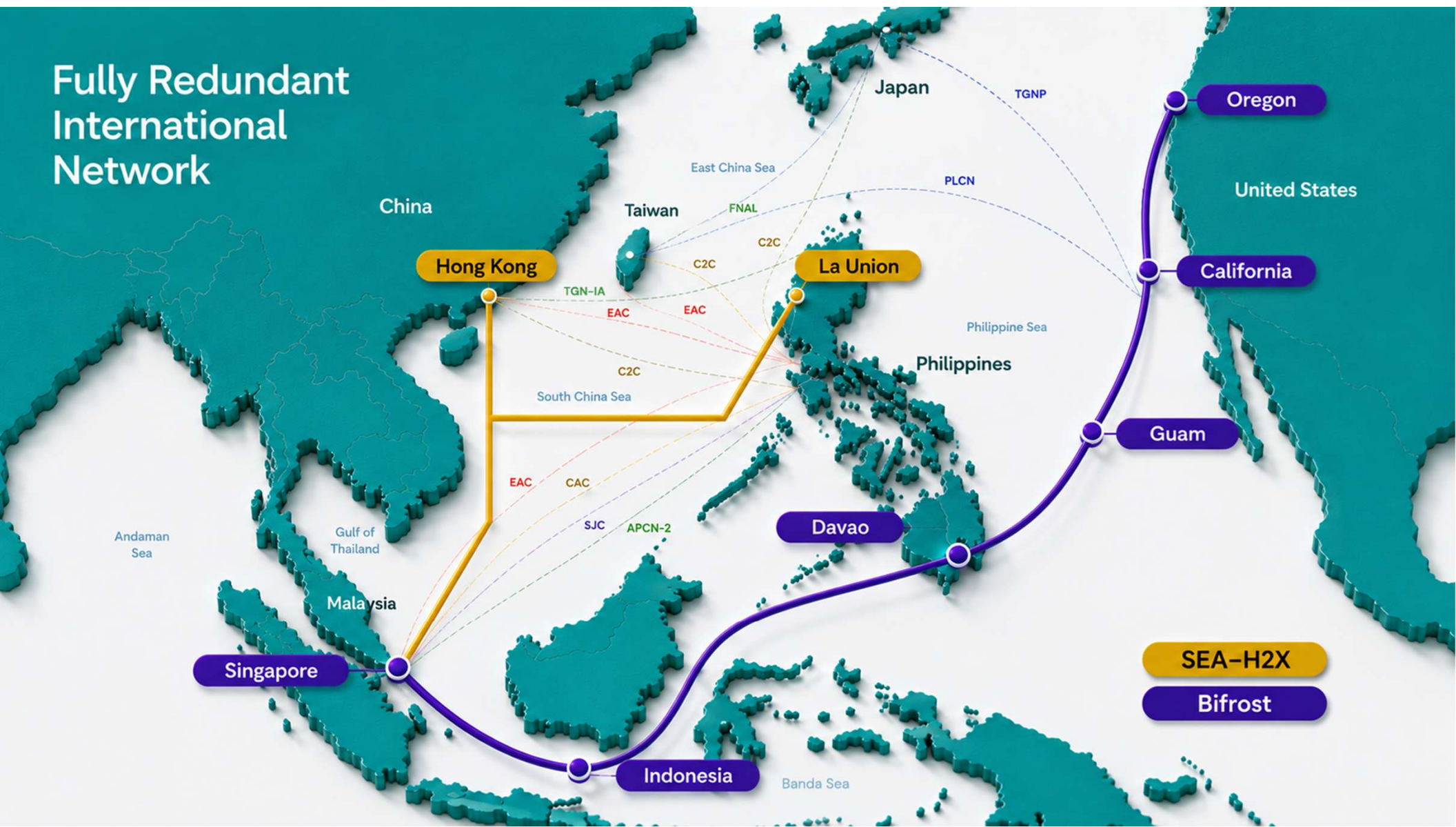
DECREASE

in customer complaints

The DICT's Oplan Bantay Signal Report showed that **Converge** was the **top-performing fixed broadband provider in the country.**

'Best Internet,' 'Fastest Internet,' and 'Best Fixed Latency' for the first half of the year.

Fully Redundant International Network



Moving beyond the
hard infrastructure,
we are also building
the talent of the
future.





BAGONG PILIPINAS

We are preparing for the future,
Now!!!



Congratulations
for being selected
to Bagong Pilipinas

Grace Uy

President and Co-Founder



Strong EBITDA margin and industry-leading ROIC in 1H2026; Demand remains resilient at 580k fiber gross adds for 1H2026



Consolidated revenue grew by 3.1% YoY in 1H2026, fueled by the increase from both Residential and Enterprise segments



Residential revenue grew YoY to ~PHP 18.5Bn in 1H2026



Consolidated fiber gross adds reached 579,832 in 1H2026



Enterprise revenue grew by 15.1% YoY to ~PHP 3.9 Bn in 1H2026



EBITDA of ~PHP 13.3 Bn for 1H2026. EBITDA margins ended strong at 59.1%, slightly overperforming our guidance of 58-59%



Net income after tax of ~PHP 5.5 Bn in 1H2026 –representing a **net margin of 24.4%**



1H2026 ROIC¹ leads the industry at 14.9%

Notes:

¹ Return on Invested Capital is tax-adjusted (25% assumed effective tax rate) pro forma profit from operations divided by average invested capital. Invested Capital is the sum of total equity and total debt (comprising loans payable (non-current and current portions)), less cash and cash equivalents; NOPAT defined as tax-adjusted operating profit assuming statutory tax rate of respective companies; total capital defined as the sum of net debt and total equity attributable to owners of the parent and non-controlling.

Robert Yu

Chief Finance Officer

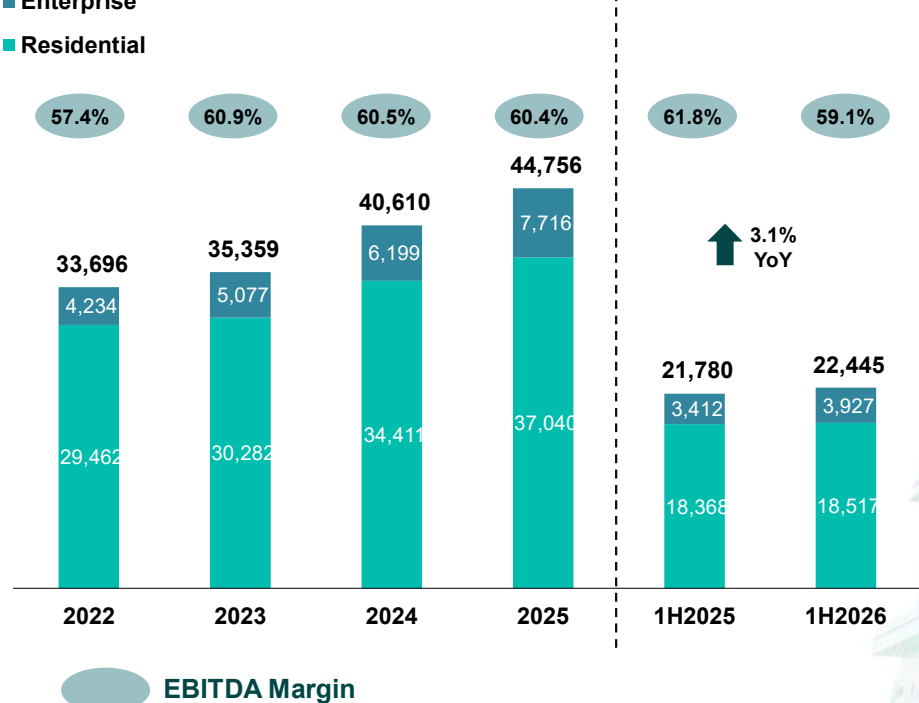


Resilient 1H2026 Revenue Growth, Strong EBITDA Margins, and Industry-Leading ROIC

Revenue

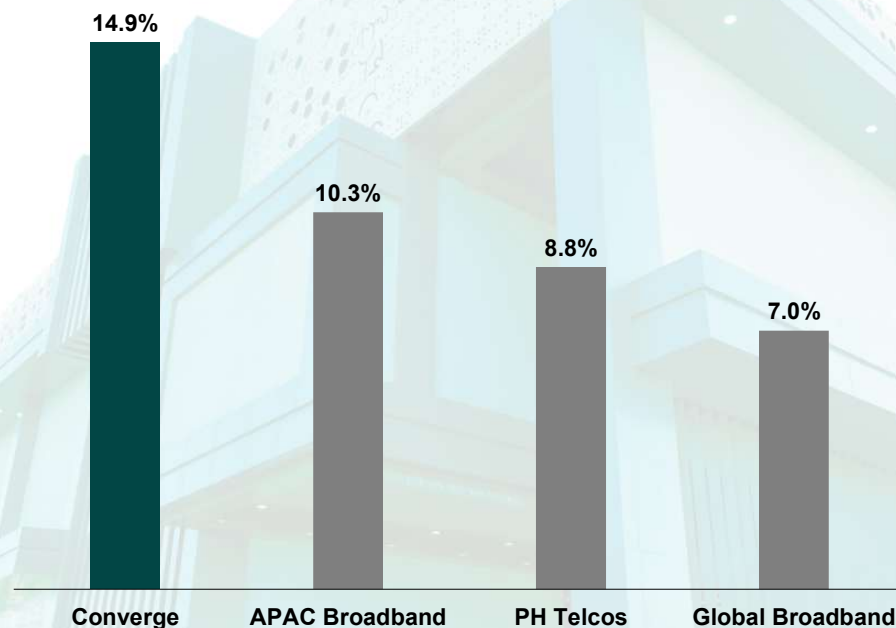
PHP Mn

■ Enterprise
■ Residential



ROIC ⁽¹⁾⁽²⁾

Annualized



Notes:

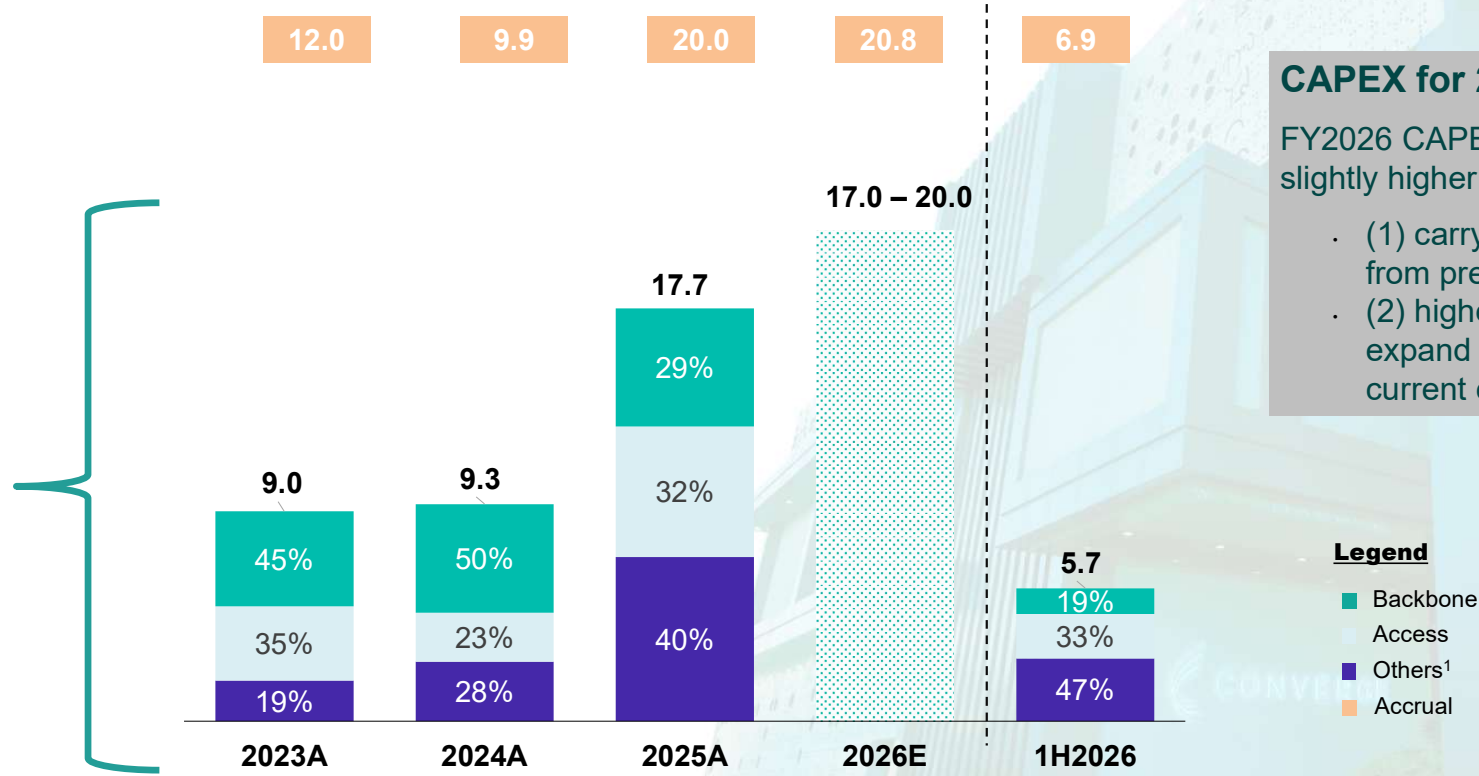
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² APAC broadband players includes HKBN and Time dotCom; Global broadband players include Altice, Charter Communications and Liberty Global; Phils Telco includes PLDT and Globe; Figures computed based on latest data available as of briefing date.

FY2026 CAPEX expected to reach ~ PHP 17-20 Bn

**ACCRUED
CAPEX**
PHP Bn

**CASH
CAPEX**
PHP Bn



CAPEX for 2026
FY2026 CAPEX expected to be slightly higher **than 2025** due to:

- (1) carry-over from expenditures from previous year and
- (2) higher port deployment to expand coverage and augment current capacities

- Legend**
- Backbone
 - Access
 - Others¹
 - Accrual

Notes:
¹ Others include capital expenditures for software and licenses, land, data center, international subsea cable system, and other office and transportation property, plant, and equipment



Moderately levered balance sheet with limited exposure to macro pressures

Moderately leveraged capitalization structure

Capital Structure

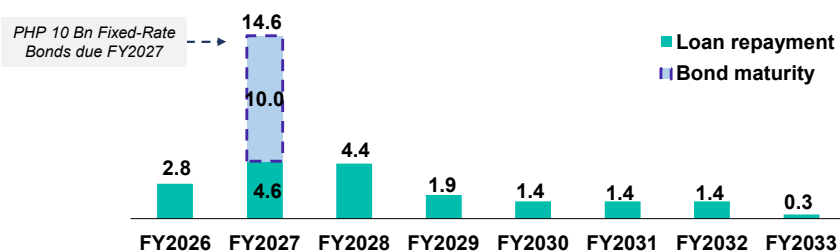
PHP Bn

Capitalization Structure	In PHP Bn	Common Equity	In PHP Bn
Current portion of LT debt	6.5	Share capital	1.9
LT Borrowings, net of current portion	21.7	APIC	18.8
Total debt	28.2	Treasury shares	(6.9)
Cash and cash equivalents – PHP	8.4	Retained earnings	51.0
Short-term cash placements – PHP	0.4	Other equity items	0.6
Cash and cash equivalents – USD & others	2.9	Total common equity	65.4
Short-term cash placements – USD & others	1.0		
Total cash and short-term placements	12.7		
Net debt	15.6		
Total common equity	65.4		
Total capitalization (D + E)	81.0		

Debt repayment expected to peak in FY2027, due to maturing PHP 10 Bn 5-Yr fixed rate bonds

Debt repayment profile

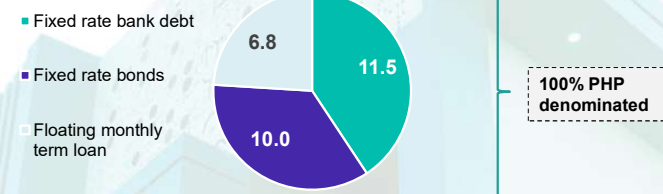
PHP Bn



Diversified interest rate debt profile amid a high-interest rate environment

Debt exposure⁽¹⁾

PHP Bn

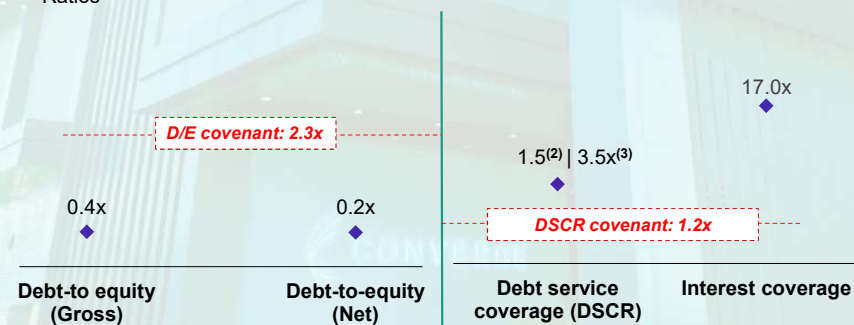


Total: ~PHP 28.3 Bn

Moderate gearing levels, well-within bank financial covenants

Gearing covenants

Ratios



Notes:

1. Breakdown of outstanding debt balances as June 30, 2026 – includes current portion of long-term debt

2. Future (NTM) DSCR: Calculated as projected 12-month EBITDA—adjusted for the amortization of subscriber acquisition costs—divided by the Parent Company's projected debt service requirements (principal, interest, and lease payments) due over the next 12 months

3. LTM DSCR: Calculated as Last Twelve Months (LTM) EBITDA—adjusted for the amortization of subscriber acquisition costs—divided by the Parent Company's actual LTM debt service requirements (principal, interest, and lease payments) over the same period.

Revising FY2026 Guidance

	FY 2025 Results	FY 2026 Guidance
Revenue Growth	10.2%	4.0% to 6.0%
EBITDA Margin	60.4%	58% to 59%
CAPEX	17.7Bn	17Bn to 20Bn
ROIC	17.7%	15.5% to 16.5%

Benjamin Azada

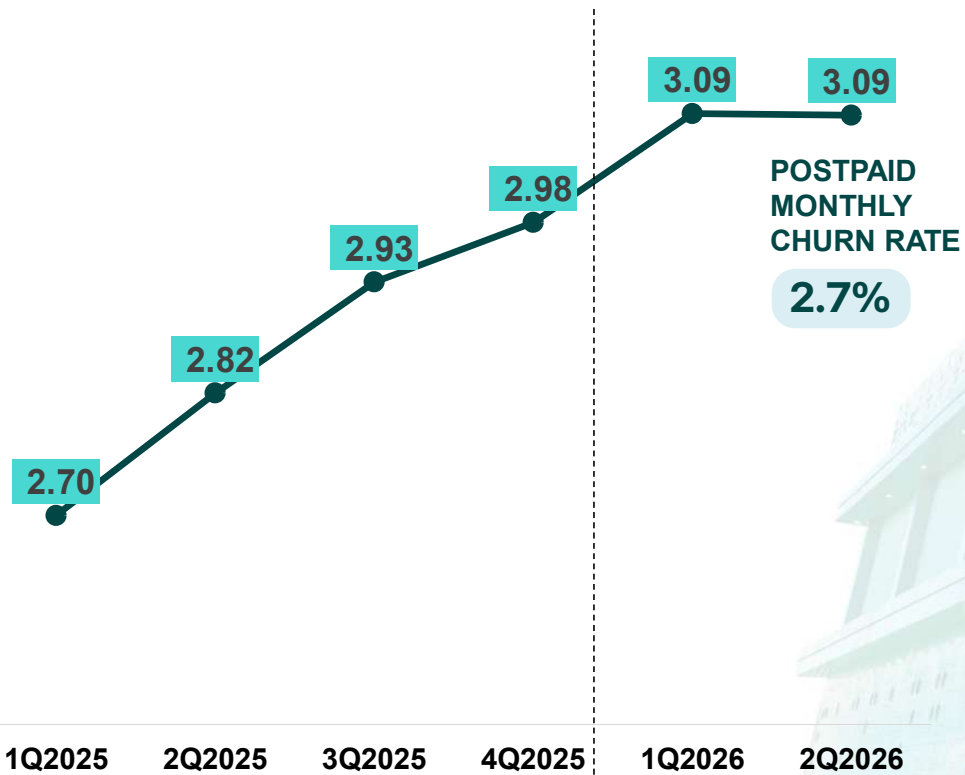
Chief Operations Officer



EOP subscribers as of June 2026 stood at 3.09 million

End of Period Subscribers

In millions



Inflation Rate⁽¹⁾



Notes:

1. Computed as : average of monthly headline inflation rate for the quarter covered.

CUSTOMER EXPERIENCE METRICS

TICKET MANAGEMENT

Tickets Resolved within 24 hours

↑ **~8%**

vs. 1Q2026

MEAN TIME TO REPAIR

Faster Time to Repair

↓ **~63%**

vs. 1Q2026



REPORT
2Q2026

Lowest
average
Latency

5ms

Industry
leading
download
speed

158mbps

Customer
Complaints

↓ **84%** (Jan-Jun 2026)



Enterprise sustains double digit growth, boosted by expansion of subscriber base

Enterprise revenues by segment

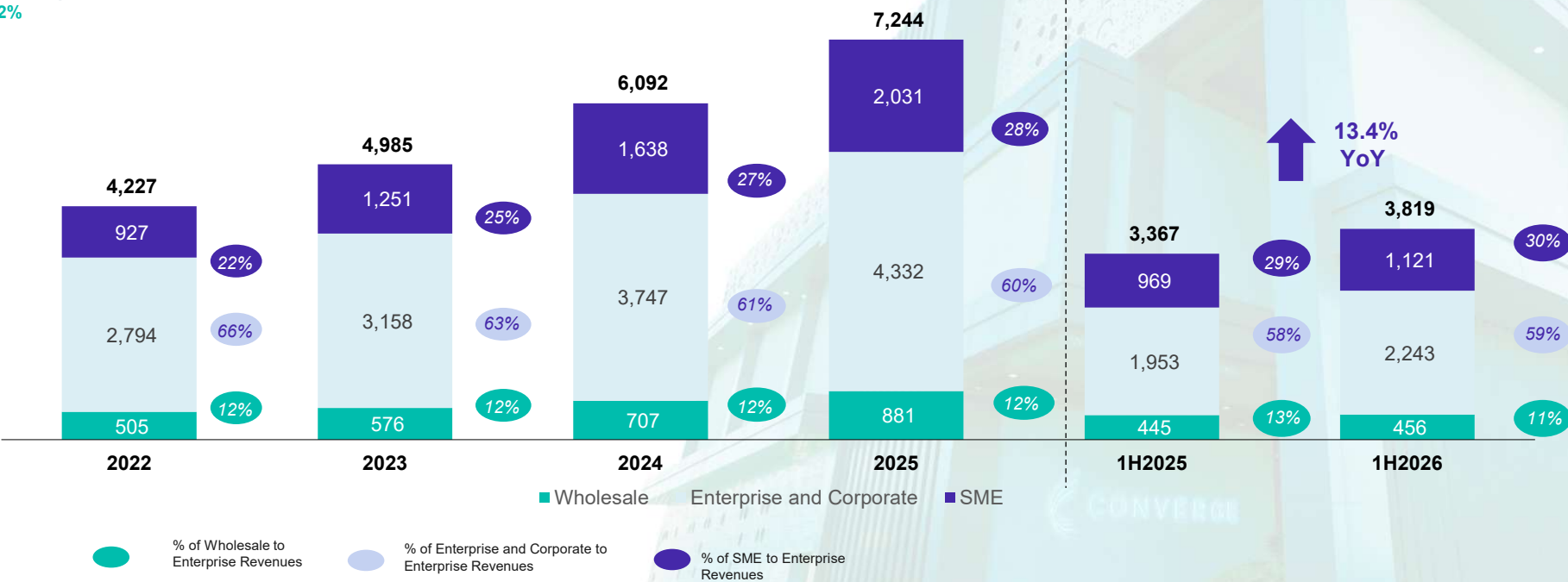
Monthly Recurring Revenues (MRC) only - In PHP millions

1H2026 YoY growth:

SME: 16%

Enterprise and Corporate: 15%

Wholesale: 2%



Notes:
1. Including non-MRC revenues, Enterprise grew by 15.1% YoY for 1H2026.

STRONG ENTERPRISE DELIVERY FOR 2Q2026 WITH HEALTHY PIPELINE

MAJOR ONBOARDED CLIENTS

- Two of the **country's most established multi-campus educational institutions**, each with decades-long legacies in Philippine higher education
- A **major local government unit** recognized for its progressive digital infrastructure agenda
- A **leading logistics and supply chain solutions provider** supporting nationwide distribution and freight operations across the Philippines
- Multiple transmission channels of **Bifrost and SEA-H2X** already contracted by global hyperscalers

INFRASTRUCTURE EDGE FUELING THE PIPELINE

- Tier III, AI-capable Data Centers in Angeles and Caloocan, anchoring **Converge Cloud as a localized sovereign cloud option**
- **EO 119-ready positioning**, giving government and enterprise clients a compliant path to migrate off foreign servers onto Philippine soil
- **International subsea cable systems and landing stations** offering direct international connectivity and cable-cut resilience

Atty. Laurice Esteban-Tuason

Corporate Compliance and Data Protection Officer
and Corporate Sustainability Officer



Sustainability Highlights 2Q2026

Customer Privacy and Data Security



Converge bags top privacy award for children's awareness campaign

Diversity, Equity and Inclusion



Converge marches for diversity, inclusivity at LoveLab4n Pride 2026

Sustainability Governance



Local Sourcing and Supplier Support



Converge launches digital empowerment campaign for female-led enterprises

Access to Information and Communications



Reaching across the digital divide: Converge brings robotics, coding to Oriental Mindoro grade schoolers



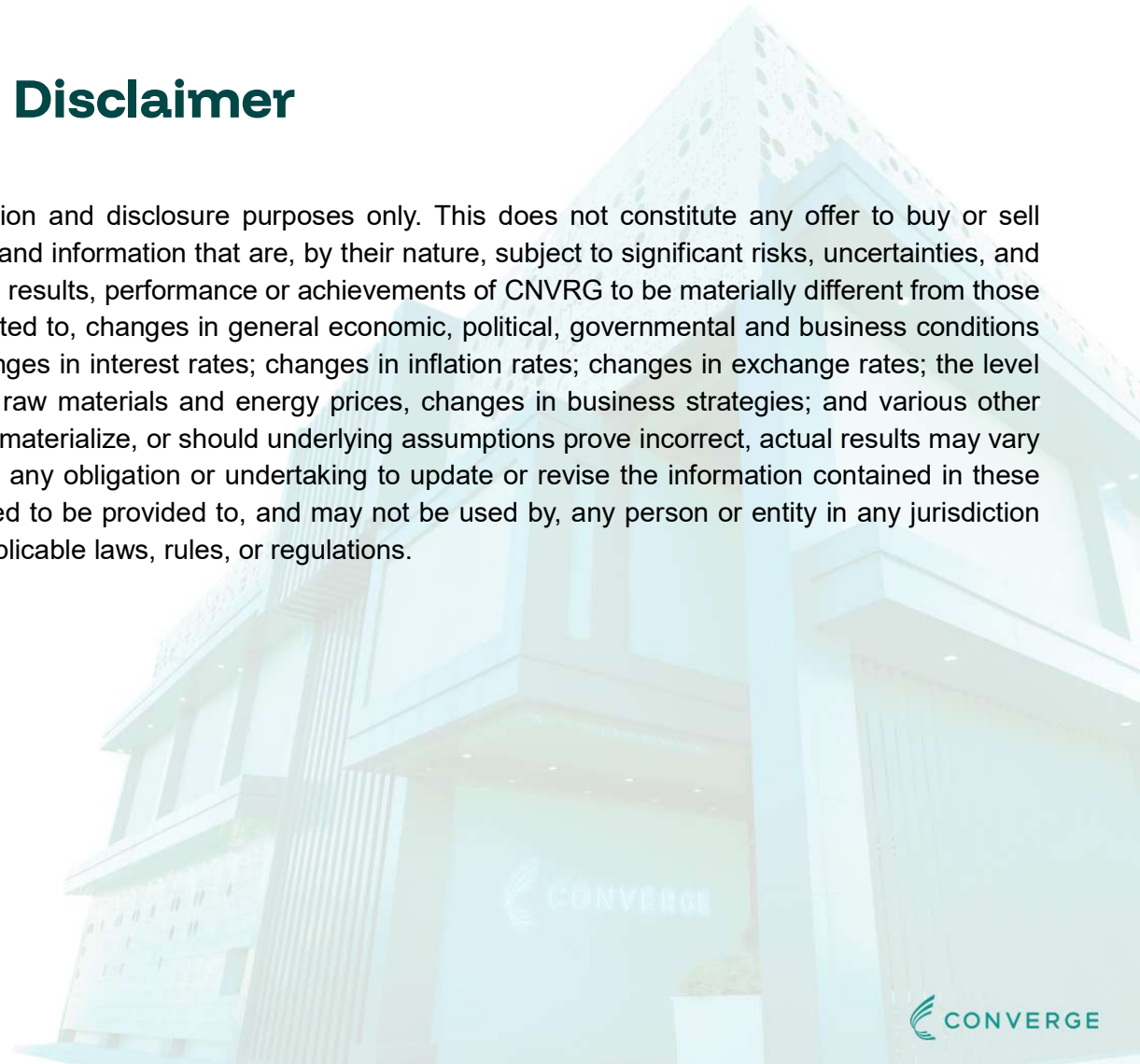
Converge BOD elevates ESG leadership thru a Sustainability Governance session

Q&A



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Appendix



Consolidated Income Statement

In PHP millions	For the six months ended June 30			
	2026	2025	YoY change	YoY change %
Revenues	22,445	21,780	665	3%
Residential	18,517	18,368	150	1%
Enterprise	3,927	3,412	515	15%
Cost of services	(7,990)	(7,331)	659	9%
Gross profit	14,455	14,449	5	0%
General and administrative expenses	(5,665)	(5,029)	636	13%
Provision for impairment of trade and other receivables	(898)	(871)	27	3%
Equity share in net income of associate and joint ventures	49	17	(33)	193%
Unrealized fair value gain on financial asset at fair value through profit or loss (FVTPL)	(3)	0	(3)	NM
Other income, net	(218)	(202)	(16)	8%
Profit from operations	8,156	8,768	(613)	-7%
Finance costs	(842)	(808)	34	4%
Profit before income tax	7,314	7,960	(646)	-8%
Income tax expense	(1,829)	(2,012)	(183)	-9%
Profit after income tax for the period	5,485	5,948	(463)	-8%
Other comprehensive income	360	4	356	NM
Total comprehensive income for the period	5,845	5,952	(107)	-2%
Profit after income tax	5,485	5,948	(463)	-8%
Finance costs	842	808	34	4%
Income tax expense	1,829	2,012	(183)	-9%
Depreciation and amortization - COS	3,977	3,647	330	9%
Depreciation and amortization - G&A	385	270	114	42%
Amortization of deferred contract costs - SAQ	756	765	(8)	-1%
EBITDA	13,274	13,450	(176)	-1%
EBITDA Margin	59.1%	61.8%		

Consolidated Balance Sheet

In PHP millions	As of the period			
	June 30, 2026	Dec 31, 2025	Change	Change %
Current assets				
Cash and cash equivalents	11,258	7,713	3,545	46%
Short-term cash placements	1,410	2,157	(748)	-35%
Trade and other receivables, net	5,263	4,979	290	6%
Due from related parties, net, current portion	225	321	(96)	-30%
Network materials and supplies, net	1,777	1,312	465	36%
Deferred contract costs, current portion	1,191	1,267	(76)	-6%
Other current assets	3,003	1,735	1,268	73%
Noncurrent assets				
Property, plant and equipment, net	77,624	75,288	2,336	3%
Right of use assets, net	8,730	8,838	(108)	-1%
Intangible assets, net	3,184	2,665	519	19%
Due from related parties, net of current portion	139	142	(2)	-2%
Advances to fixed assets suppliers	3,311	2,949	363	12%
Other noncurrent assets	3,571	2,961	610	21%
Total assets	120,691	112,326	8,365	7%
Current liabilities				
Trade and other current liabilities	18,905	17,033	1,872	11%
Due to related parties	236	102	134	131%
Borrowings, current portion	6,542	5,601	941	17%
Lease liabilities, current portion	542	538	4	1%
Other current liabilities	3,144	2,743	402	15%
Non-current liabilities				
Borrowings, net of current portion	21,722	18,500	3,221	17%
Retirement benefit obligation, net	65	39	26	66%
Other non-current liabilities	4,116	4,644	(529)	-11%
Total liabilities	55,271	49,200	6,071	12%
Total equity	65,420	63,126	2,294	4%
Total liabilities and equity	120,691	112,236	8,365	7%

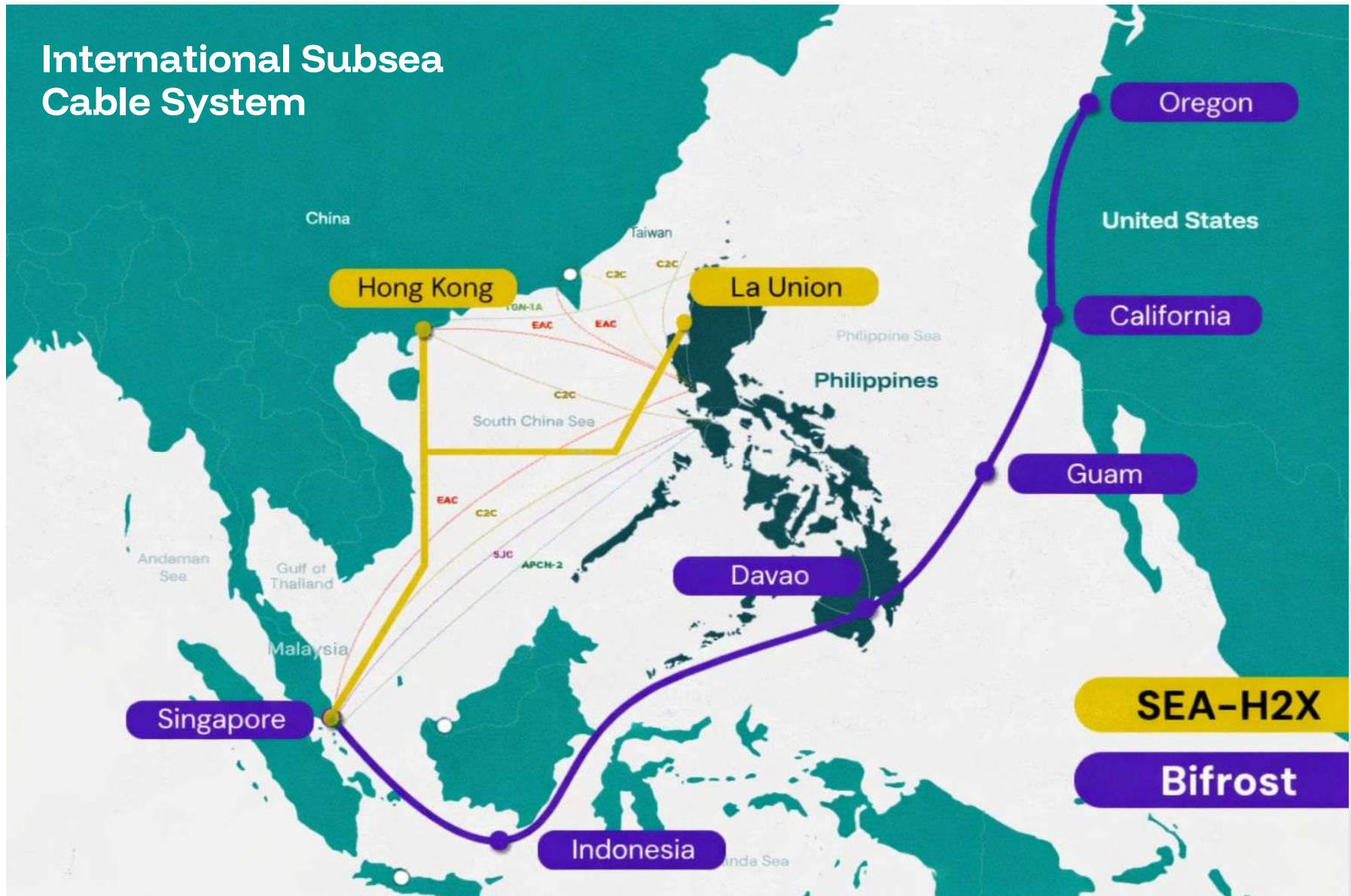
Consolidated Cash Flow Statement

	For the six months ended June 30			
	2026	2025	YoY change	YoY change %
In PHP millions				
Cash flow from operating activities				
Profit before income tax	7,314	7,960	646	-8%
Adjustments for operating income	7,243	6,884	359	5%
Adjustments for assets and liabilities	(3,839)	(4,188)	(349)	-8%
Cash from operations	10,718	10,656	62	1%
Interest received and income taxes paid	(1,838)	(1,855)	17	1%
Net cash from operating activities	8,880	8,802	78	1%
Cash flow from investing activities				
Acquisition of property, plant, and equipment	(5,704)	(4,258)	(1,446)	-34%
Maturity of short-term cash placements	771	6,753	(5,982)	-89%
Others	110	369	(258)	N/M
Net cash used in investing activities	(4,823)	2,864	(7,687)	-268%
Cash flow from financing activities				
Payments of borrowings	(2,815)	(2,633)	(182)	-7%
Interest paid on borrowings	(744)	(797)	52	7%
Dividends paid	(3,548)	(3,125)	(424)	-14%
Loan availment	6,948	-	6,498	N/M
Others	(390)	(243)	(142)	61%
Net cash used in financing activities	(550)	(6,797)	6,247	92%
Net increase in cash and cash equivalents	3,507	4,869	(1,362)	-28%
Cash and cash equivalents, beginning	7,713	8,454	(741)	-9%
Effects of exchange rate changes in cash and cash equivalents	(38)	(34)	(72)	-210%
Cash and cash equivalents, ending	11,258	13,288	(2,031)	-15%

Liquidity and Capital Resources

	June 30, 2026	December 31, 2025	Change (%)
Balance Sheet Data (in PHP millions)			
Total Assets	120,691	112,326	7%
Total Debt	28,264	24,101	17%
Total Stockholders' Equity	65,420	63,126	4%
Financial Ratios			
Total Debt to EBITDA (gross)	1.1x	0.9x	
Total Debt to EBITDA (net)	0.6x	0.5x	
Debt Service Coverage – LTM	3.5x	3.6x	
Debt Service Coverage – next fiscal year	1.5x	3.6x	
Interest Coverage (gross)	17.0x	17.4x	
Debt to Equity (gross)	0.4x	0.4x	
Debt to Equity (net)	0.2x	0.2x	
Return on Invested Capital	14.9%	17.7%	

International Subsea Cable System





CONVERGE

Quarterly Operating Performance

	2024		2025				2026		YoY
	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	Change % 2Q2026 vs 2Q2025
Residential									
Revenues (In PHP millions)	8,806	8,981	9,109	9,259	9,382	9,576	9,233	9,284	1%
Customers	2,459,851	2,563,458	2,701,336	2,819,569	2,926,593	2,984,212	3,089,144	3,087,549	10%
Homes Passed ⁽¹⁾	17,005,261	17,070,741	17,141,925	17,239,589	17,412,925	17,559,405	17,822,733	18,143,773	5%
Fiber Ports	8,074,980	8,107,720	8,143,312	8,192,144	8,278,812	8,352,052	8,483,716	8,644,236	4%
Household Coverage (%) ⁽²⁾	63.94%	64.19%	64.46%	64.82%	65.47%	66.02%	67.02%	68.22%	4%
ARPU	1,160	1,133	1,107	1,089	1,065	1,033	1,004	991	-9%
Port Utilization (%) ⁽³⁾	29.6	31.1	34.4	35.9	37.0	37.4%	38.1%	38.8%	
Enterprise									
Revenues (In PHP millions)	1,613	1,691	1,687	1,725	1,811	2,222	1,959	1,969	14%

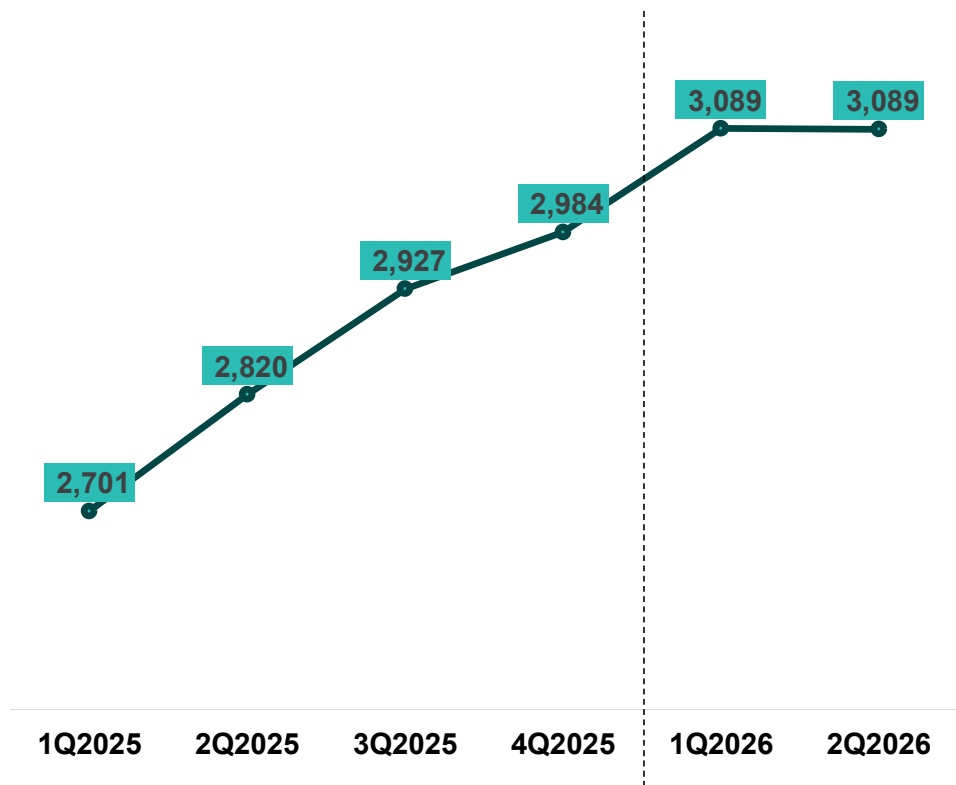
Notes:

- Homes passed is derived from the number of homes within a 300-meter radius from a network access point ("NAP") that we have installed in a coverage area. Each NAP has eight or sixteen ports, and one port serves one home.
- Household coverage is calculated as total homes passed over total number of homes in the Philippines, which is estimated at ~27 million, extrapolated from MPA data.
- Our fiber port utilization rate is the number of fiber subscribers, including residential and enterprise subscribers, as a percentage of total ports.

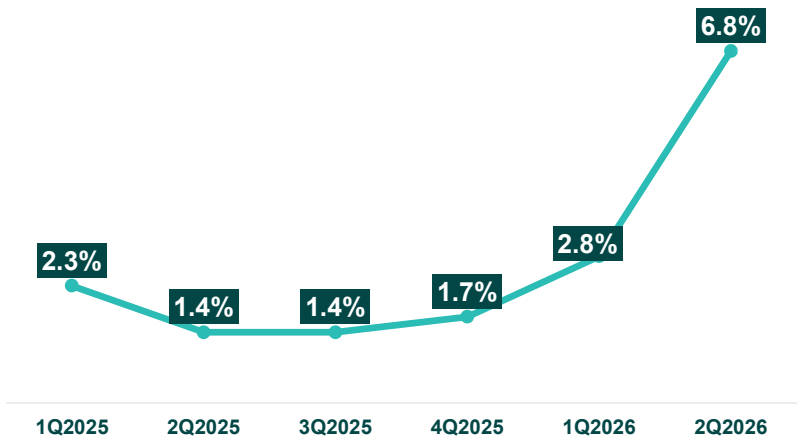
EOP subscribers as of June 2026 stood at 3.09 million

End of Period Subscribers

In 000s



Inflation Rate⁽¹⁾



POSTPAID MONTHLY CHURN RATE



2.7%

Notes:
1. Computed as : average of monthly headline inflation rate for the quarter covered..