

28 January 2025

Philippine Dealing & Exchange Corp.

29th Floor, BDO Equitable Tower
8751 Paseo de Roxas
Makati City 1226

Attention: **Atty. Suzy Claire R. Selleza**
Head – Issuer Compliance and Disclosure Department

Subject: Reply to the PDEx Inquiry Regarding Accuracy of News Article

Dear Atty. Selleza:

We refer to the letter addressed to Cebu Landmasters, Inc. (“CLI” or the “Company”) dated 27 January 2025 which requested the Company to clarify the news report titled **“CLI targets P10 billion from bond issuances this year”** published by Business World on 27 January 2025, which highlighted in part:

“CEBU LANDMASTERS, Inc. (CLI) plans to raise P10 billion through bond offerings this year, according to its chairman.

CLI Chairman and Chief Executive Officer Jose R. Soberano III said during a media briefing in Makati City last week that P5 billion in sustainability-linked bonds will be listed by the first week of March, while another P5 billion will be issued by the fourth quarter.

The two planned offerings represent the second and third tranches of CLI’s P15-billion shelf-registered debt securities program, respectively.

“The next tranche of P5 billion is already in the works. The target listing is by the first week of March. We’re already book-building now,” Mr. Soberano said.

“We plan another P5 billion (bond issuance) in the last quarter to close out the P15 billion. These are probably to refinance,” he added.

The second tranche consists of a base offer of up to P3 billion and an oversubscription option of up to P2 billion of peso-denominated Series D Bonds due in 2028 and Series E Bonds due in 2030.

In December last year, CLI said the second tranche received a “PR5 Aa plus” credit rating with a stable outlook from the Philippine Ratings Services Corp. (PhilRatings), citing the company’s sustained earnings growth and competitive advantage in the Visayas and Mindanao markets.

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In view of the foregoing, the Company wishes to elaborate further on the excerpt from the subject news report.

We concur with the statements made appurtenant to CLI’s follow-on offering of ₱5Bn Sustainability-Linked Bonds which serves as the second tranche of CLI’s ₱15Bn Debt Securities Program, which is targeted to be listed in March 2025 or by Q1 2025 subject to approval by pertinent government agencies.

Meanwhile, the third tranche of the Company's retail bond issuance application to maximize CLI's ₱15Bn shelf-registered debt is an initiative targeted to commence in Q4 2025. However, this may be subject to changes and other attributable factors, which may cause results to differ depending on the Company's need for fund-raising initiatives.

We hope that we have sufficiently addressed your queries.

Very truly yours,

CEBU LANDMASTERS, INC.

By:



BEAUREGARD GRANT L. CHENG
Chief Financial Officer