



July 9, 2024

**PHILIPPINE DEALING & EXCHANGE CORP.**

29/F, BDO Equitable Tower  
8751 Paseo de Roxas,  
Makati City

**Attention:**     **Atty. Suzy Claire R. Selleza**  
                          Head - Issuer Compliance and Disclosure Department

**Gentlemen:**

Please find attached a copy of the following disclosure filed with the Philippine Stock Exchange:

1. Clarification of News Reports dated July 9, 2024

Thank you.

(sgd.)

**ATTY. IRIS FATIMA V. CERO**  
Assistant Corporate Secretary

# SECURITIES AND EXCHANGE COMMISSION

## SEC FORM 17-C

### CURRENT REPORT UNDER SECTION 17 OF THE SECURITIES REGULATION CODE AND SRC RULE 17.2(c) THEREUNDER

1. Date of Report (Date of earliest event reported)

Jul 9, 2024

2. SEC Identification Number

93269-A

3. BIR Tax Identification No.

000-361-376-000

4. Exact name of issuer as specified in its charter

ROBINSONS LAND CORPORATION

5. Province, country or other jurisdiction of incorporation

Metro Manila, Philippines

6. Industry Classification Code(SEC Use Only)

7. Address of principal office

Level 2, Galleria Corporate Center, EDSA corner Ortigas Avenue, Quezon City, Metro Manila,  
Postal Code  
1100

8. Issuer's telephone number, including area code

0283971888

9. Former name or former address, if changed since last report

N/A

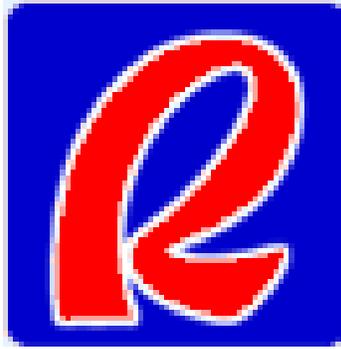
10. Securities registered pursuant to Sections 8 and 12 of the SRC or Sections 4 and 8 of the RSA

Title of Each Class	Number of Shares of Common Stock Outstanding and Amount of Debt Outstanding
Common Stock	4,837,791,487
Registered Bonds	31,791,710,000

11. Indicate the item numbers reported herein

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*The Exchange does not warrant and holds no responsibility for the veracity of the facts and representations contained in all corporate disclosures, including financial reports. All data contained herein are prepared and submitted by the disclosing party to the Exchange, and are disseminated solely for purposes of information. Any questions on the data contained herein should be addressed directly to the Corporate Information Officer of the disclosing party.*



## Robinsons Land Corporation RLC

**PSE Disclosure Form 4-13 - Clarification of News Reports**  
*References: SRC Rule 17 (SEC Form 17-C) and  
Section 4.4 of the Revised Disclosure Rules*

**Subject of the Disclosure**

Clarification of News Article "RLC Residences launches P21B projects in 4 months"

<b>Source</b>	Malaya Business Insight
<b>Subject of News Report</b>	RLC Residences launches P21B projects in 4 months
<b>Date of Publication</b>	Jul 9, 2024

**Clarification of News Report**

July 9, 2024

The Philippine Stock Exchange, Inc.  
6F PSE Tower  
28th Street corner 5th Avenue  
BGC, Taguig City

Attention of Ms. Alexandra D. Tom Wong  
Officer-in-Charge, Disclosure Department  
Gentlemen:

This refers to the news article posted in Malaya Business Insights. You sought clarification and confirmation from us in the below news article.

“Robinsons Land Corporation (RLC) is optimistic about the prospects of the residential market and plans to launch one more luxury or middle-income condominium worth P5 billion to P12 billion before the end of the year.

This comes after the better-than-expected sales performance of the P21 billion worth of projects the firm launched in the last four months, said RLC Senior Vice President and RLC Residences General Manager John Richard B. Sotelo in an interview at the sidelines of the Economic Journalists Association of the Philippines-San Miguel Corporation Economic Forum 2024.

‘We just launched the second tower of Le Pont in Bridgetowne last July 4. If you combine that with Mira, which we just launched in April, we’ve launched about P21 billion worth of inventory already in the past four months,’ he said.

Sotelo added that ‘the market response has been very good. For Mira, we’ve launched two towers and the first tower is almost sold out. The second tower, we just opened to the public about two weeks ago.’

He noted that, while they expected market response to be ‘good, but not this good. Because whatever you say, it’s still a high interest rate environment. Inflation is still a bit high, but the response has been quite good.’

In the coming months, Sotelo said they will launch at least one more project which will be worth P8 billion to P12 billion if in the luxury segment or P4 billion to P5 billion if in the middle income segment.

‘One of them most likely might be our property in Sierra Valley in the east, in Cainta, Rizal. We’ve already launched four towers there and we’re thinking of launching maybe two to three more because demand has been very good. If we launch another one after that, we’ll see. Depends on how the market goes,’ he said.

Depending on the performance of the second tower of Le Pont, Sotelo said they can also launch the third tower, since the luxury market is doing much better than the other segments, or they can launch another mid-range project when Mira is finished.

...”

Robinsons Land Corporation (“RLC” or the “Company”) is hereby directed to clarify and/or confirm the information in the above-quoted news article including, but not limited to the following:

1. The Company’s prospected launch of up to two projects by the end of the year projected to cost in the range of Php5 billion to Php12 billion;

-We confirm this statement subject to prevailing market conditions at that point in time.

2. Better than expected sales performance of the Company’s projects in the last four (4) months.

-We confirm that our net sales performance for the last four (4) months is better than the first quarter of 2024.

We note that there are no other relevant information that needs to be disclosed further.

Very truly yours,  
Juan Antonio M. Evangelista

**Other Relevant Information**

N.A

**Filed on behalf by:**

<b>Name</b>	Juan Antonio Evangelista
<b>Designation</b>	Corporate Secretary